



Altiora Growth Partners

Make your business work better.

Make more possible.

Business understanding and practical
development. Dependable foundations and
new capabilities for your next step.

BUSINESS PROCESSES & BESPOKE SYSTEMS

BUSINESS FIRST. SYSTEMS THAT FIT.

A dependable operation. Room to move forward.

We work with you to understand your business and shape its processes, information and technology around what it needs.

Bring a known problem, an uncertain concern or an ambition you want to pursue. The starting point may be an individual workflow or application, or a wider operational change. You do not need to diagnose the issue or arrive with a technical specification.

Make today work better.

Clearer responsibilities, connected information and practical controls help create a working environment people can use with confidence.

Make the next step possible.

New tools, applications and ways of working can support a new service, greater capacity or an opportunity you want to pursue.

Keep what works. Connect it. Build what is missing.

A coherent operation does not require everything to live in one application. Useful specialist systems can remain in place.

Work that flows. Information you can use.

Bring fragmented operations into a coherent whole, with connected processes and clearer ownership of information.

01 **Connect the flow of work.**

Reduce conflicting records, repeated entry and unnecessary handovers. Agree how information moves between people and tools.

02 **Make responsibility and progress clearer.**

Design towards a trusted single source of truth, with practical controls and useful operational visibility.

03 **Pay attention to financial leaks.**

Address missed billing, avoidable rework and untracked costs. Shape processes that help protect margin, rather than simply add more administration.

Work recorded

Relevant information captured

Responsibility clear

→ Ownership and checks agreed

Progress visible

→ Information available for action

Illustrative workflow: connected information and agreed responsibilities across useful existing systems.

The aim is a coherent working environment—not a compulsory move into one monolithic application. We challenge inefficient habits rather than reproduce them in software.

Build around the opportunity.

A new opportunity can demand a new way of working. We help turn your ambition into clear requirements, a supporting process and a practical capability.

Serve in new ways.

Customer and supplier portals, tools for new services and bespoke applications can support a different way of working with the people your business serves.

Handle more work.

Operational tools and connected workflows can help your team manage increased volume, with clearer progress tracking and information for decisions.

Develop what is missing.

Where existing systems cannot support a useful capability, tailored development can address the gap. The result should fit the business and make sense to its users.

A new capability need not wait for a complete overhaul.

Foundations and growth work can happen in sequence or together. We agree a proportionate scope around your priorities, retaining useful platforms and building what is needed.

Three practical ways to move forward.

The scenarios below are illustrative examples, not client case studies or promises of results.

Improve

WHAT YOU HAVE

A clearer route from completed work to billing.

A service business already has a useful job-management tool, but staff repeatedly check spreadsheets to find work ready to invoice.

Altiora could review the process with the team, improve the existing application and define checks for billing readiness—making outstanding actions easier to see.

Connect

HOW YOU WORK

Order information that reaches the right people.

Sales, operations and finance use specialist tools. Staff copy order details between them and chase each other for updates.

Altiora could map the handovers, agree ownership of key information and connect the relevant tools—reducing unnecessary re-entry and clarifying progress.

Build

WHAT COMES NEXT

A portal to support a new customer service.

A business wants customers to submit requests and follow progress online, while its existing operational platform remains useful.

Altiora could design the service workflow and build a connected customer portal—adding the new capability without assuming the existing platform must be replaced.

Understand the business. Shape the right system.

We work alongside the people who know the business, connecting its mission and ambitions to processes and systems that fit real working lives.

01 Understand and diagnose

Explore your strengths, ambitions and what already works well. Look at how people work, the information they need and where gaps may be holding progress back. Diagnosis includes opportunities as well as difficulties.

A shared view of strengths, constraints and the intended outcome.

02 Design and refine together

Develop processes and capabilities with the people involved. Challenge assumptions and inefficient habits. Agree priorities, scope, responsibilities and requirements, using existing platforms and tailored development where appropriate.

A practical design shaped with the business and its users.

03 Implement, test and optimise

Build, adapt and connect the solution, keeping users involved. Test against agreed requirements and working scenarios, including information flows and exceptions. Use feedback to refine the result.

Working capabilities tested around real operational needs.

A focused improvement may be enough. A wider change may be better delivered in stages. We begin with your priorities and agree a manageable scope.

Business understanding. Practical delivery.

Altiora brings complementary founder experience together: finance operations, controls, assurance and process understanding, alongside entrepreneurship, commercial judgement and practical systems development.

The business behind the system.

Understanding how information moves, where responsibility sits and what people need for sound decisions helps shape dependable processes and useful controls—not just software features.

The possibility behind the problem.

Commercial judgement and hands-on development bring a practical view of how ideas become services and applications. We consider the opportunity as well as the immediate request.

Reliability and the ability to move forward belong in one conversation.

From stronger controls to new services, we bring both needs together—and carry that conversation through to practical delivery.

TECHNOLOGY CHOSEN AROUND THE WORK

Our experience includes FileMaker and modern web applications. Modern platforms and integrations extend what we can explore and deliver; they do not replace business understanding, clear requirements or appropriate testing.

— YOUR NEXT STEP

What would you like to improve—or make possible?

Tell us what is difficult today or what you would like to achieve. There is no need for a technical brief.

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BASED IN

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Start with the business question.

Bring your strengths, concerns and ambitions. We can work out a useful starting point together.